



## Checkout what we have been up to this year!

We have had a busy year prioritising our business development and focusing on continuing to provide quality service to our clients

### Oakwood's Seminar Roadshow

Throughout the year we carried out a series of Valuation Seminars for large solicitor firms. The roadshow was a key focus for the team and we hosted seminars for the likes of JMW, Glaisyers, Mills and Reeve and DTM Legal. These seminars helped us to grow our professional contacts and increase our valuation instructions. We are determined to continue our Seminar Roadshow into 2024, with plans to host our own Seminar in early February! Keep your eyes peeled for tickets...



### Agency 2023 Update...

#### What was our best sale of the year?

We hope Delph Farm will complete by the end of the year! This development opportunity had lapsed planning permission for 17 dwelling houses and 2 new builds and is now under offer.

#### Which property was let quickest?

An apartment in Wellington House Altrincham was on the market for a couple days before it was agreed to be let with the second viewer of the property.

### Which property had the most interest?

A property on Vaughan Road was launched on Rightmove and our social media pages, within seconds we had received a call enquiring about the advert. The property amounted over 100 Rightmove enquiries before it was let within a couple of days.

### What was our most unique property?

This autumn we let one of our most unique properties to date only suitable for single occupancy. The rural property in Morley Green had excellent views of the fly over from Manchester Airport as well as rolling fields all around.



### Management

Across our residential and commercial portfolio we have successfully managed a number of refurbishment projects in 2023 in addition to our management offering. We have negotiated numerous rent reviews on behalf of our Landlord's and are pleased to have many long standing quality tenants remaining in occupation.

We have faced the challenges of an undersupplied market, high interest rates as well as changes in regulation and compliance.

We are continuing to grow our portfolio and offer Landlord's an assuring, local and competitive management service which saves time, money and reduces risk.



### Events

As well as our Seminar Roadshow we have enjoyed hosting a series of events throughout the year including Wine Wednesdays, Walk and Talks and our first Oakwood Breakfast Event! We plan to host events such as these as often as we can as we receive such great feedback every time! They are a great opportunity for us to develop our relationships with our clients and meet some new faces

### Oakwood's new addition!

Our newest addition to the team has almost completed her first week at Oakwood. Ruby Lumley-Godfree has taken over the role of looking after the Oakwood Accounts. She has a background in accountancy and has a degree in Accounting and Financial Management from Sheffield University. She also has a passion for crochet! Oakwood crochet scarves coming soon :)

We unfortunately have said goodbye to Susan Thorpe who has retired after working at the firm for over 6 years. We hope she will enjoy her retirement.



### Staff Highlights of the Year

#### Graham Bowcock- Managing Director:

*'We have had a great year building professional relationships and promoting the Oakwood brand; in particular our valuation and property seminars have proven to be very popular'*

#### Lydia Sirovica- Associate:

*'I have thoroughly enjoyed overseeing our management portfolio from a property management and strategic point of view; we have successfully contributed to reaching Oakwood's 2023 revenue goals. I am also delighted to have completed my PGD.'*

#### Andrew Aspinall- Director:

*'My highlights of the year include making more of the management portfolio, letting a shop at Sale Moor to Greggs, a deal with Redrow deal once completed and bringing Sophie to the team'*

#### Sophie Kitching- Agency Manager:

*'My first year at Oakwood has been incredibly inciteful; I have learnt so much about an industry I knew very little about. In particular I have enjoyed organising the various Oakwood events throughout the year and developing our social media pages'*

### Looking ahead to 2024

#### Graham Bowcock- MD

*'Oakwood will be entering its fifth year of trading and continues to go from strength to strength. We have a great team of professionals delivering property advice to a wide range of clients and intend to cement our position as leading north west experts during 2024'*





**From all of us at Oakwood we hope you have a very merry Christmas and a happy new year!**

Opening Hours

22nd December 9am-12.30pm

Reopening 2nd January from 8.30am



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